#### **Your Systems Are Talking to You**

Presenter:
George Sconyers
Senior Solutions Architect
Omega ATC



## Agenda

- Housekeeping
- Presenters
- About Conexxus
- Presentation
- Q & A



## Housekeeping

This webinar is being recorded and will be made available in approximately 30 days.

- YouTube (youtube.com/conexxusonline)
- Website Link (conexxus.org)

#### Slide Deck

Survey Link – Presentation provided at end

#### Participants

- Ask questions via webinar interface
- Please, no vendor specific questions

Email: info@conexxus.org



#### **Presenters**

**Conexxus Host** 

Moderator

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**Speaker** 

**Voice Assistant** 

**George Sconyers** 

Alexa

**Senior Solutions Architect** 

**Omega ATC** 



### **About Conexxus**

We are an independent, non-profit, member driven

technology organization

- We set standards...
  - Data exchange
  - Security
  - Mobile commerce
- We provide vision
  - Identify emerging tech/trends
- We advocate for our industry
  - Technology is policy





#### 2018 Conexxus Webinar Schedule\*

Month/Date	Webinar Title	Speaker	Company
May 24, 2018	QIR in the World of Retail Petroleum	Chris Bucolo Todd Rosen	ControlScan
June 21, 2018	How can we leverage data science to more effectively detect security threats?	Thomas Duncan Ashwin Swamy	Omega ATC Omega ATC
July 26, 2018	Roadmap to a Vulnerability Disclosure Program	Joe Basirico	Security Innovation
August 23, 2018	Moving Toward Outdoor EMV	Linda Toth	Conexxus
September 20, 2018	Your Systems Are Talking to You!	George Sconyers	Omega ATC
November 2018	Building a Scalable Security Engineering Team	Joe Basirico	Security Innovation



## NACS Show October 7-10, 2018 Las Vegas, NV



Conexxus thanks our 2018 Annual Diamond Sponsors!











## Your Systems Are Talking to You

Bringing Operational Intelligence to Convenience Retail



#### **Good Information – What is it exactly?**

## FEATURES OF GOOD INFORMATION

Accurate	Should be true and correct
Complete	No key facts missing
Timely	Delivered on time and up-to-date
Relevant	Meets the need of the audience
Cost Effective	Cost should be no more than the benefit
Meaningful	Is it easy to understand

Source: Slide Player Communications in Administration

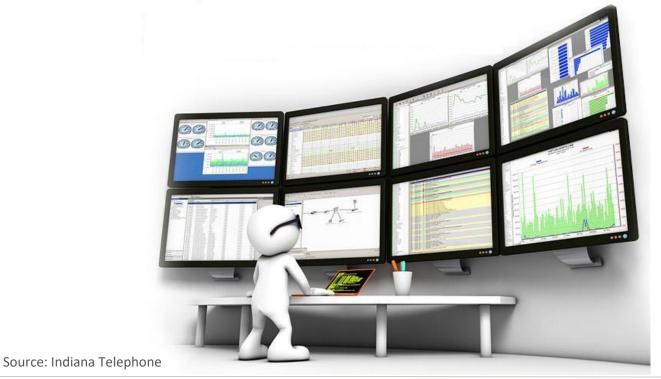


#### **Operational Intelligence**

- Will be looking at OI specifically in convenience retail
- Many moving parts (systems) at stores
- Significant Security and Compliance Requirements
- Challenges
  - Limited access to information
  - Timely information often missing
- Gathering, analyzing and sharing information is key



#### One Big Problem – Consoles For Everything





#### **Consoles Consoles and more Consoles!**

- Secure Network Provider Portal
- Firewall / Router Mgmt
- Compliance / Vulnerability Scanning
- Applications Management
- Store Marketing Metrics
- Digital Signage

- Tank Readers
- HVAC & Refer / Freezer
   Monitoring / Management
- DVR and Camera Portal
- Lic Plate Reader / DO
- Car Wash Management
- HR Time and Attend



#### **Compounded Complication and Confusion**

- Departmental alignment of consoles
  - IT
  - Physical Security / Safety
  - Environmental, HVAC, Refrigeration / Freezers
  - Backoffice HR, fuel, ordering
  - Marketing
  - Compliance
- Outages of some systems often impact several others
- Difficulty in isolating failures and coordinating a fix



#### Big Benefits to Breaking down Boundaries

- IT has networking data that is important to store management, marketing, or security
- Store to store routing used by delivery drivers can be used by IT and DMs using just their voice
- Store IoT door and motion sensor data can provide more than just security inputs as part of marketing analytics



#### Console Access and Console Training = Big \$\$\$

- Many users need only basic status info
- To get basic status requires training and credentials
- Personnel rotation is relatively high
- Too expensive to train everyone on everything
- Expensive to administer access for everyone
- Some consoles are only available at HQ or only at the store or are a part of an "installed" application



#### **Consolidating Security AND Operations Data**



Source: Splunk training materials



#### Other operations data a SIEM can collect

- Application specific logs logon / logoff / performance
- IoT Sensor Data
  - Pump and building Door cycles
  - Pump and aisle Motion
  - Temperature readings
- Payment transaction counts
- Wi-Fi intrusion detection / prevention visitor logs



# How can SIEM get operations data from my vendors?

- APIs and Logging
  - Representational State Transfer (REST)
  - Web hooks
  - SYSLOGS
  - Proprietary text logs
- Data formatted in XML, JSON
- Provide basic or token based authentication



#### Say what? How do we connect to our vendors again?



Source: Reddit – B-36 bomber, flight engineer station

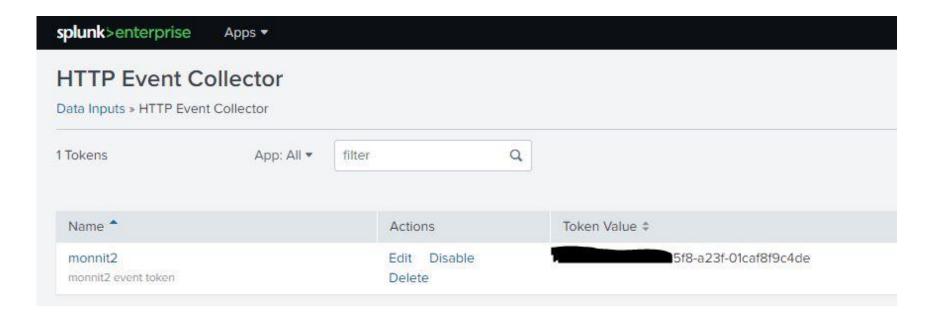


#### **Motion Sensor Vendor Cloud Portal**

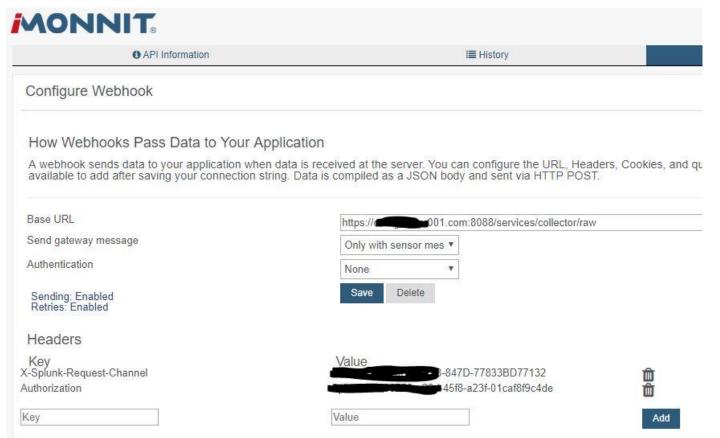


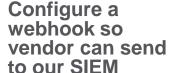


#### Configure our SIEM to collect the motion data

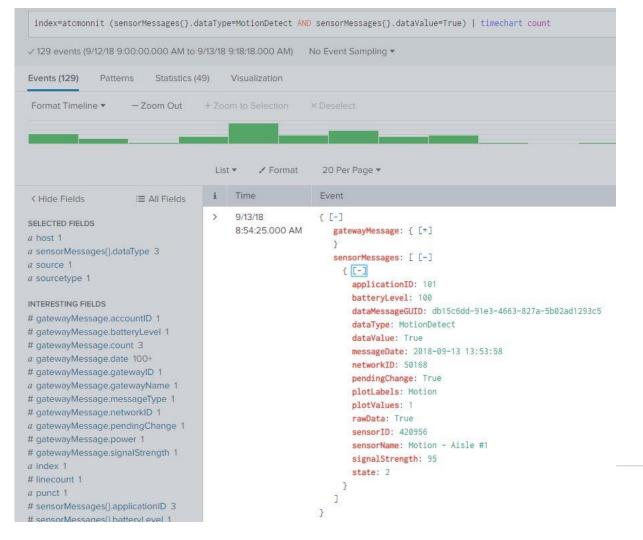








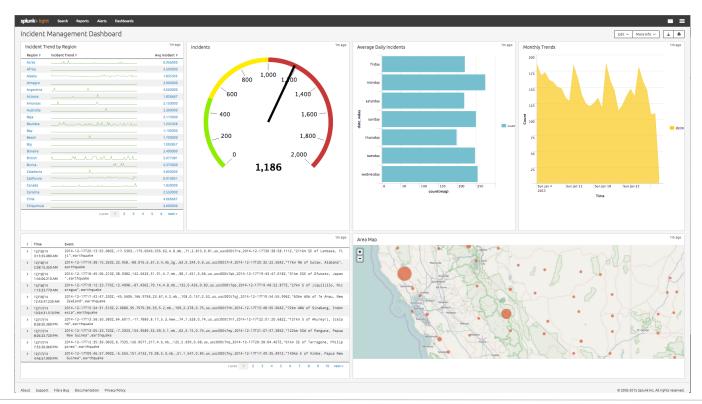




# All Motion Sensor data now in SIEM in standard JSON format



#### **SIEM Filters, Alerts, and Dashboards**



Source: Splunk Answers



#### **Employees without SIEM Access and Training**



Source: ASPCA

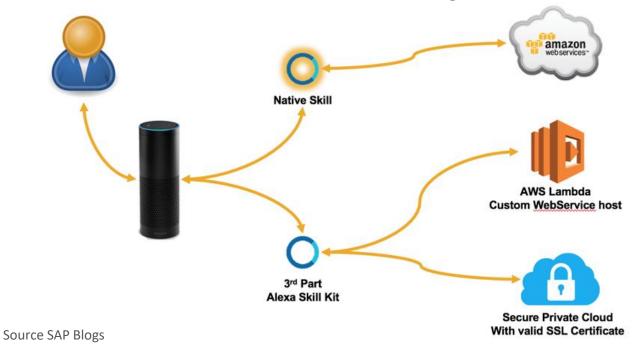


#### **Operational Intelligence Delivery**

- SIEM collects operational data from all available source
  - Store router syslogs
  - Remote Mgmt and Monitoring system
  - Ticketing system
- SIEM filters / alerts opens a tickets and emails vendor
- IT and vendor post comments to ticket
- Alexa Voice Assistant queries SIEM for ticket updates and reads them to the untrained user



#### Alexa Native Skills vs. 3<sup>rd</sup> Party Skills





#### What does Alexa look like to users?





Echo (Several Variations)

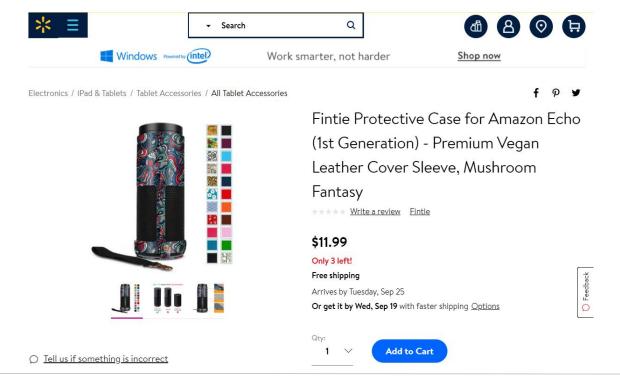
Source: Amazon



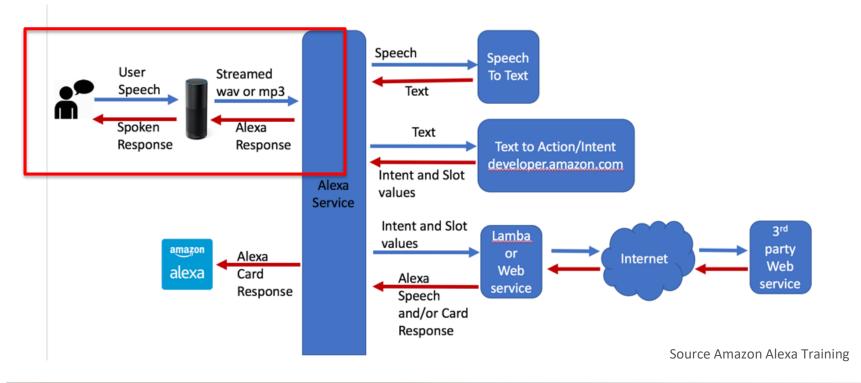


#### **Protect and Accessorize!**

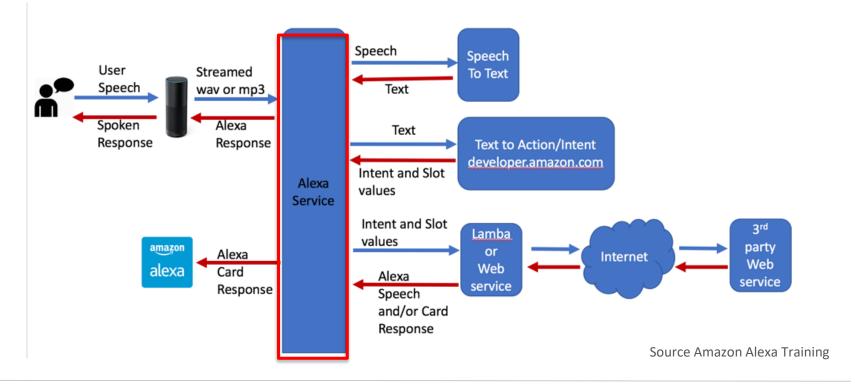
Source: Walmart



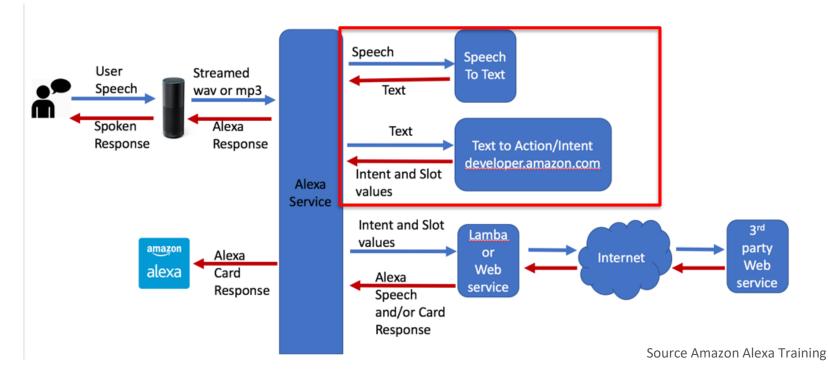




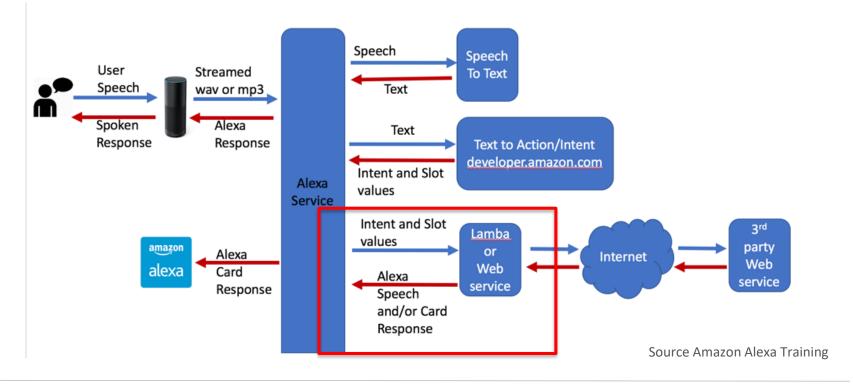




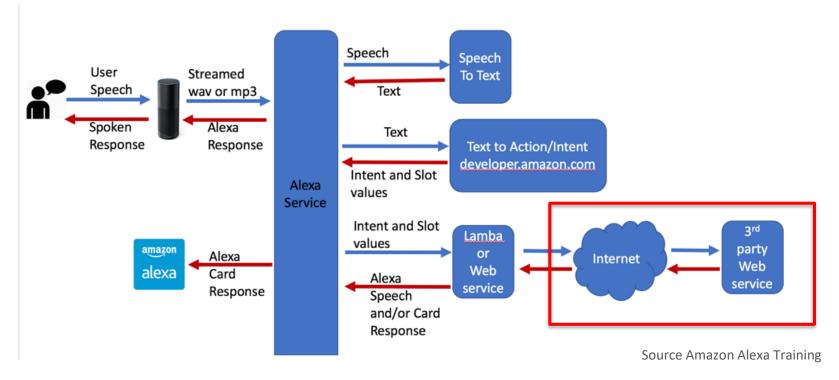




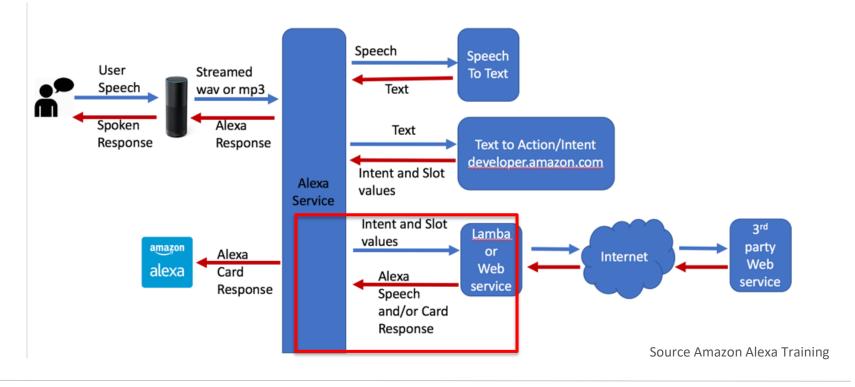




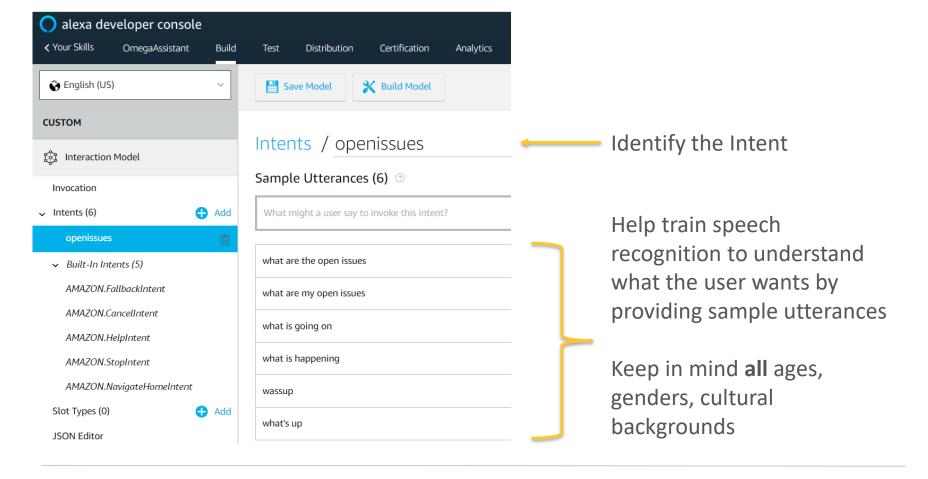




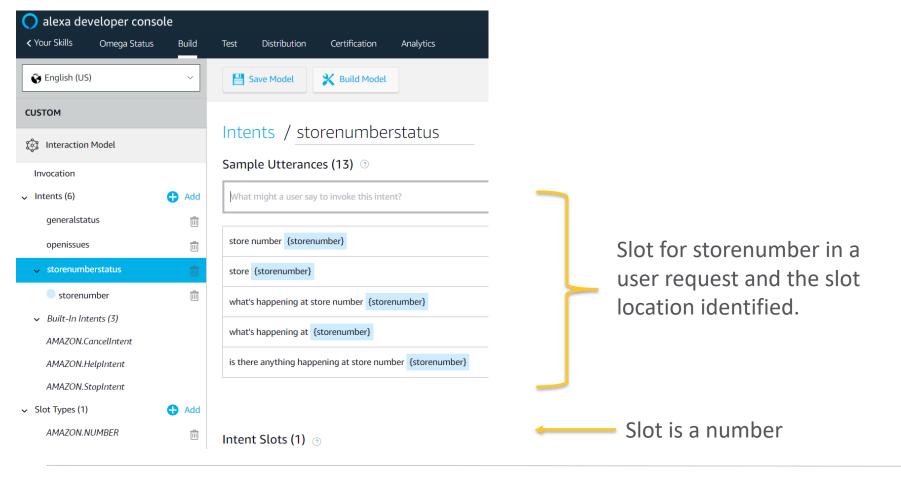












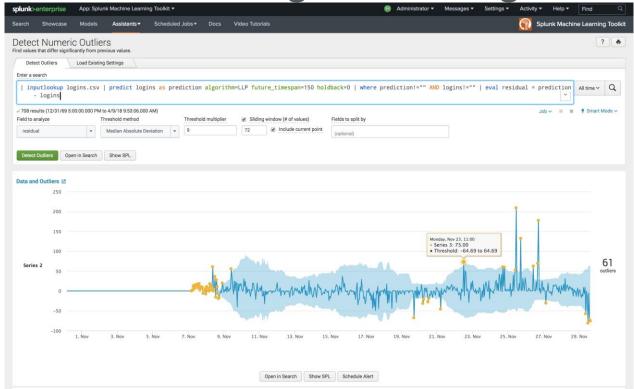


#### **Store Traffic Example**

- Door open / close sensors and motion sensors
- SIEM retains door and motion data AND runs analysis
- Alexa retrieves the door and motion data from the SIEM for a requested time frame
- Alexa runs a pre-defined analysis for store traffic using the SIEM and voices all results
- Some Operational Intelligence for Marketing



#### **SIEM Machine Learning – Detecting Outliers**



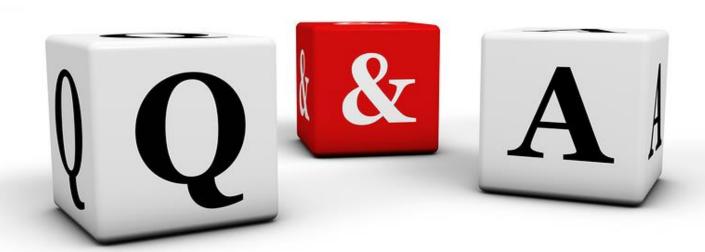
Source: Business Wire Splunk Article



#### **Operational Intelligence Approach Summary**

- Use a SIEM and consolidate both security AND operations data into it
- Use the SIEM to develop operational intelligence for all employees who need it
- Couple a voice assistant like Alexa to the SIEM to share operational intelligence
- Don't be afraid to get help from an MSSP with SIEM and voice assistant experience







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